Go (Primary Care) Team! Team-based Care in the Medical Home

C. Edwin Webb, American College of Clinical Pharmacy

Jennifer Baldwin, CareFirst

Lewis Levy, Best Doctors

Richard Ricciardi, AHRQ

Melissa Thomason, Patient, Family Advisor

John Weiss, ACICBL









PATIENT-CENTERED PRIMARY CARE COLLABORATIVE

Presented by Jennifer Baldwin, RN MPA
Senior Vice President, Patient-Centered Medical Home (PCMH)
CareFirst BlueCross BlueShield



Agenda

Background

- Focus on Chronic Conditions
- Differentiating Factors of CareFirst PCMH

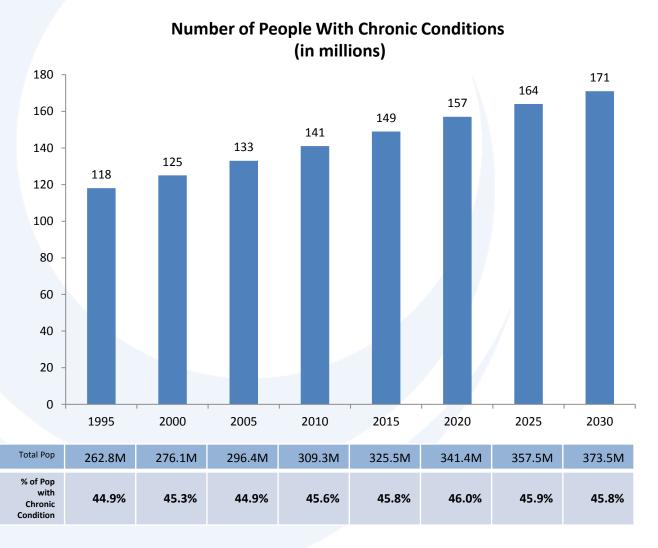
PCMH Overview

- Total Global Budget
- Quality Score
- Outcome Incentive Award
- Program Strategies

Program Results



The Prevalence of Chronic Conditions is 46% and Rising



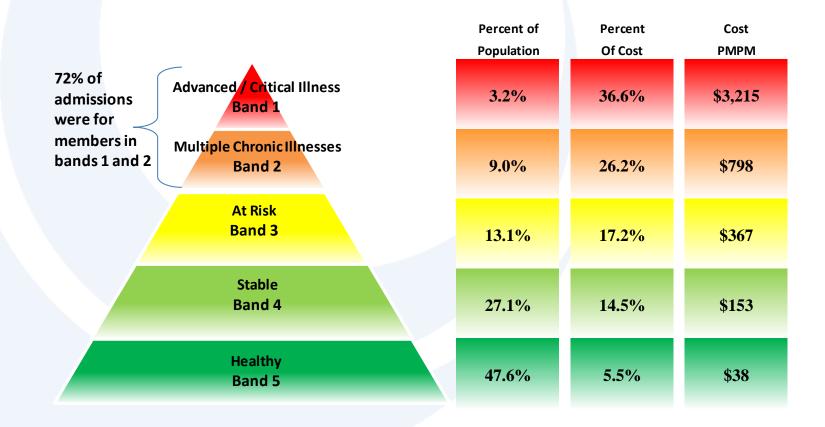




Concentration of Costs in a Few

"A small percentage of CareFirst's Members consume approximately half of all of the Company's health care spending in the region. This mirrors the national experience."

(Program Description & Guidelines, January 2014)





Patient-Centered Medical Home Field Operations





- 20 Regions spanning Maryland, the District of Columbia and Northern Virginia
- 4,000 enrolled PCPs and NPs
- 425 Medical Panels
- 300 Nurses
- 10,559 care coordination plans YTD





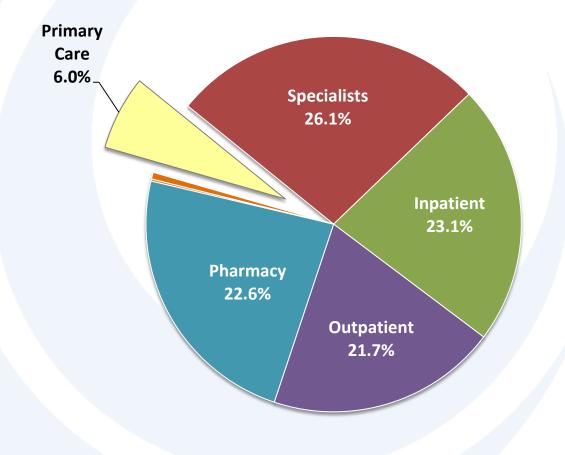
Total Cost of Care Initiative







PCPs are Accountable for Care in All Settings

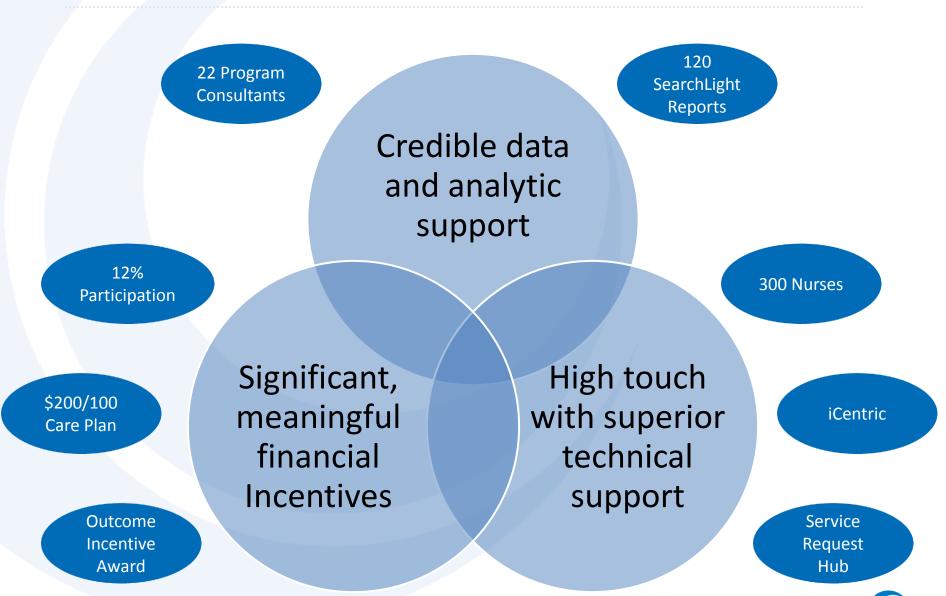


PCPs: Caring for the whole patient and influencing the entire medical dollar.



Differentiating Factors of the CareFirst PCMH Program





Overview of PCMH Program



Total Global Budget **Quality Score Outcome Incentive Award Program Strategies**

Patient Care Account



A global budget is established for each Panel.

Patient Care Account

Actual (Debits)

Expected (Credits)

All services paid by
CareFirst including
member's coinsurance,
copay, and deductible
(Allowed Amount*)

All global CareFirst expected care costs shown as Per Member Per Month (PMPM)

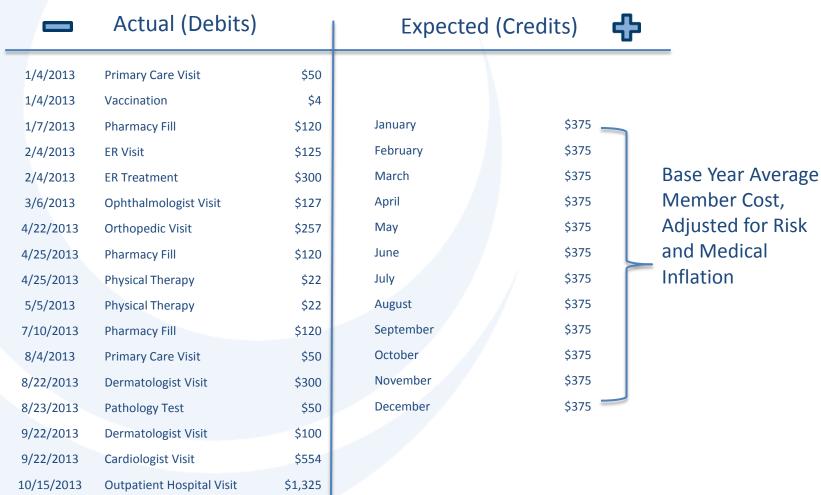


The global budget is adjusted to reflect Overall Medical Trend, or healthcare inflation, and the acuity of the members based upon the average Illness Burden.





Mary Smith – One Member for 2013



Total Debits: \$3,646 **Total Credits:** \$4,500





Patient Care Account - One Panel for One Year

XYZ Family Practice Group (10 PCPs)

Actual (D	ebits)	Expected		
Primary Care Inpatient Care Outpatient Care Specialist Care	\$774,060 \$2,967,230 \$3,354,260 \$2,451,190	Mary Smith John Doe Jane Richards Bob Jones	\$4,500 \$4,500 \$4,500 \$4,500	
Ancillary Care Prescription Drugs	\$1,290,100 \$2,064,160	Steve Patel done for all patie	\$4,500 ints in the Panel	

Savings From Expected Cost: \$599,000

Total Debits: \$12,901,000 Total Credits: \$13,500,000







PCP Engagement*	35 points			
Appropriate Use of Services	20 points			
Effectiveness of Care	20 points			
Patient Access	15 points			
Structural Capabilities	10 points			
Total 100 Points				



Quality Score Card



PCP Engagement	Appropriate Use of Services	Effectiveness of Care	Patient Access	Structural Capabilities
35 points	20 points	20 points	15 points	10 points

PCP Engagement*	
PCP Engagement with the PCMH Program	7.5 points
PCP Engagement with Care Plans	7.5 points
Member Satisfaction Survey	7.5 points
Program Consultant Assessment	10 points
Program Representative Assessment	2.5 points

Appropriate Use of Services	
Admissions	8 points
Potentially Preventable Emergency Room Use	4 points
Ambulatory Services, Diagnostic Imaging and Antibiotics	8 points

Effectiveness of Care	
Chronic Care Maintenance	10 points
Population Health Maintenance	10 points

Patient Access	
Online Appointment Scheduling	3 points
Unified Communication Visits / Telemedicine	3 points
Office Hours Before 9:00am and After 5:00pm on Weeknights	3 points
Office Hours on Weekends	3 points
Overall Patient Experience	3 points

Structural Capabilities	
Use of E-Prescribing	2 points
Use of Electronic Medical Record (EMR)	2 points
Meaningful Use Attestation	2 points
Medical Home Certification	2 points
Effective Use of Electronic Communication	2 points





1. Determine Degree of Savings

2. Determine the Quality Score

3. Calculate Award Based on Intersection of Savings and Quality

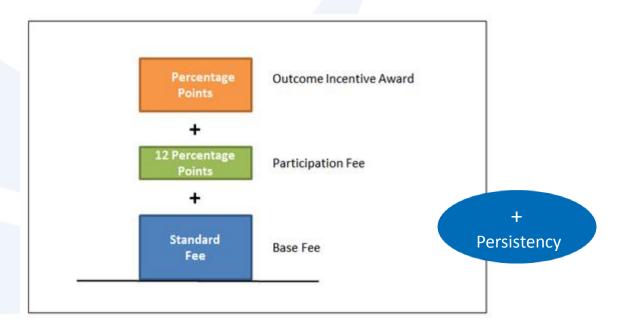




Calculate Award as Intersection of Savings and Quality

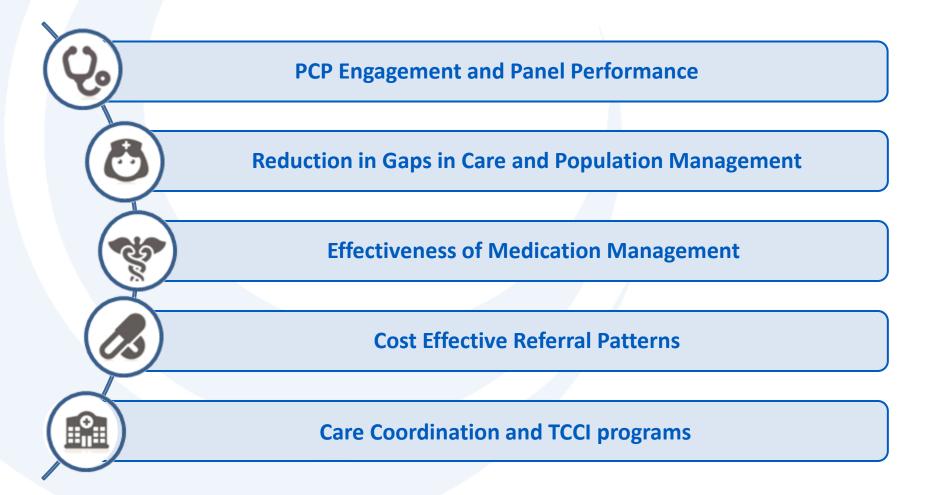
OIA Awards: Degree of Savings

PCP PERCENTAGE POINT FEE INCREASE: YEAR 1									
QUALITY		SA	VINGS LEV	ELS					
SCORE	10%	8%	6%	4%	2%				
80	67	53	40	27	13				
60	56	45	34	23	11				
40	46	37	28	18	9				
			2	14	7				



Program Strategies









PCP Engagement and Panel Performance

Panel comparisons spur competition among providers toward higher levels of performance as teams

One PCP or NP does not have enough Members to pool experience necessary to see patterns and trends of care costs

Shared savings are calculated at the Panel level



Difficult for solo PCPs to provide expanded office access and continuous coverage for their Members

Panel provide a greater opportunity for peer consultation across and among practices





Reduce Gaps in Care

- Gaps in care for the portion of the population with chronic disease(s) are exceedingly common due to the fragmented nature of the health care system itself.
- Studies have shown too few Americans receive the "appropriate" care they should get – according to well-documented and broadly endorsed clinical guidelines – for a range of common conditions.*
 - Less than 50% of adults aged 65 years or older
 - 25% of adults aged 50 to 65 years
- PCMH Program leverages data resources to offer a streamlined approach to improve gaps in care.



CareFirst 👰 🖫

Reduction in Gaps in Care and Population Health

 Gaps in care are exceedingly common due to the fragmented nature of the health care system.

 Studies have shown that Americans receive only about 50 percent of the "appropriate" care they should get – according to well-documented and broadly endorsed clinical guidelines – for a range of common conditions.*

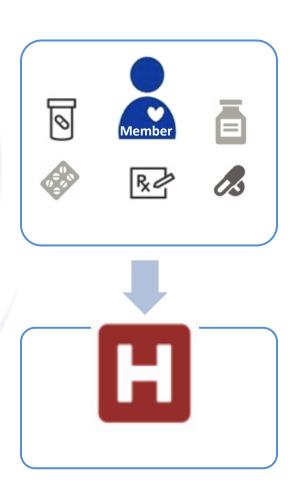
 PCMH Program leverages data resources to offer a streamlined approach to improve gaps in care.





Effectiveness of Medication Management

- Medication complications are the #1 cause of readmissions.¹
- The average compliance rate is 25% or less.²
- Poor compliance leads to poor outcomes and increased care costs.
- Medication reconciliation is conducted for all patients in care coordination.
- Comprehensive Medication Review is available for all members with high potential for drug interaction, overdose or side effects.



¹Davies et al. Emergency re-admissions to hospital due to adverse drug reactions within 1 year of the index admission. Br J Clin Pharmacol. 2010;70(5):749-755.

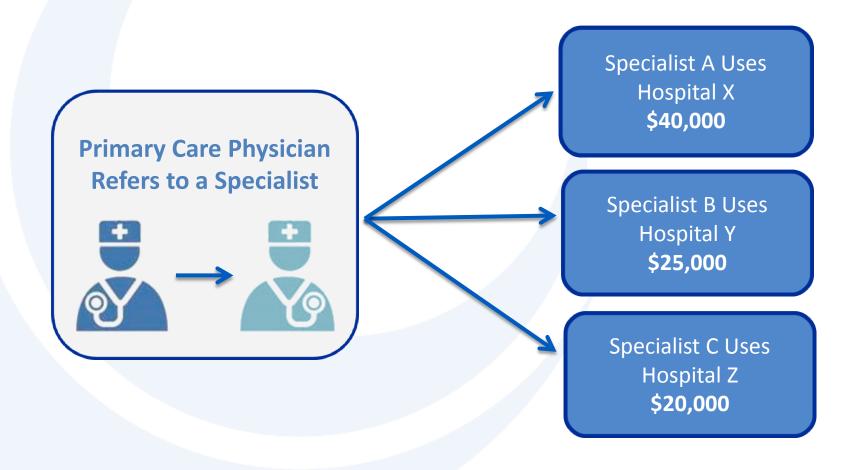


²"Take as Directed: A Prescription Not Followed," Research conducted by The Polling Company. National Community Pharmacists Association December 16, 2006.



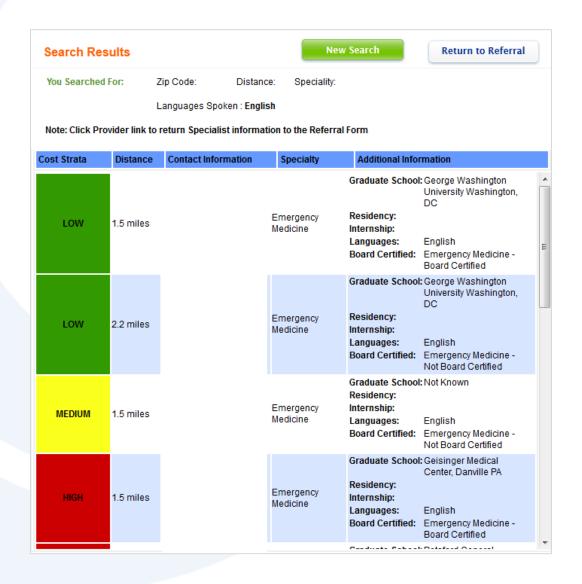
Cost Effective Referral Patterns

Consider Specialist Referral Patterns: "When" and "Where"



Cost Effective Referral Patterns





Care Coordination



- 1. Hire, train and monitor nurses as local care coordinators
- 2. Select the right patient based on criteria:
 - Numerous hospitalizations or emergency room (ER) visits
 - Multiple specialists
 - Polypharmacy (10 or more medications)
 - Poor self-care conditions and are at a high risk for impending hospitalization
 - New diagnoses of conditions showing progressing health deterioration (For example, kidney impairment with a chronic diabetic)
- 3. Write a clear, concise effective care plan with quality review
- 4. Utilize the right resources (TCCI)



Selecting Patients for Care Coordination

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SearchLight® Reports





Top 10 to 50 Lists of High Cost/High Risk/Highly Unstable Members - Section Overview

A. High Cost/High Risk Members with Multiple Indicators

B. Overall PMPM \$

C. Pharmacy PMPM \$

D. Drug Volatility Score

E. Specialty Drug PMPM \$

F. High Rx Utilization

G. Hospital Use

H. Multiple Comorbidities

I. Gaps in Care

J. Disease Instability

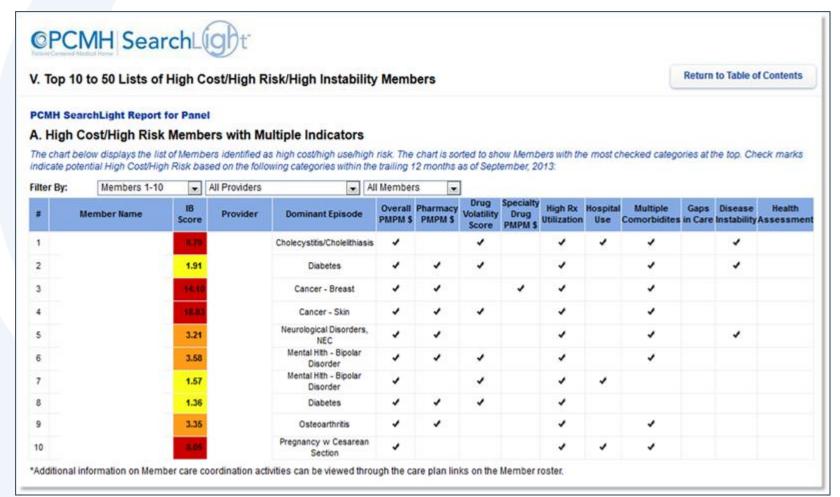
K. Members with Adverse/High Risk Health Assessment Results (Release Coming Soon)





Selecting Patients for Care Coordination

SearchLight® Reports: Top 10-50 Lists of Members with High Cost/High Risk/High Instability



Online Member Health Record



Member Health Record - Timeline @



Period: Oct 2013 - Sep 2014

Member Since: December 2014 @



Episode Duration Click on the episode to see health details.

Episode	% of Total \$	Sep 14	Aug 14	Jul 14	Jun 14	May 14	Apr 14	Mar 14	Feb 14	Jan 14	Dec 13	Nov 13	Oct 13
Coronary Artery Disease	90%					2	1		4		1	3	13
Hypertension, Essential	8%			1	1	1	2	1	1	1	1		2
Prevent/Admin HIth Encounters	2%				1			2	1				
<u>Diabetes</u>	< 1%				2	1							
<u>Lipid Abnormalities</u>	< 1%						1		1				

NOTE: Shading indicates episode duration. Count indicates number of visits during the period.

Prescription Drugs Click on the supply link or colored block to see prescription details.

Drug Name	Therapeutic Class	Sep 14	Aug 14	Jul 14	Jun 14	May 14	Apr 14	Mar 14	Feb 14	Jan 14	Dec 13	Nov 13	Oct 13	
NITROSTAT	Antianginal - Coronary Vasodilators (Nitrates) and Combinations												<u>9d</u>	•
ALPRAZOLAM	Antianxiety Agent - B enzodiazepines												<u>30d</u>	
ATORVASTATIN CALC	Antihyperlipide mic - H MG CoA Reductase In hibitors (statins)		<u>90d</u>			<u>90d</u>			<u>90d</u>			<u>90d</u>	<u>30d</u>	
METOPROLOL TARTR ATE	Beta Blockers Cardiac Selective, All				<u>90d</u>				<u>90d</u>			<u>90d</u>	<u>30d</u>	
AMLODIPINE BESYLA TE	Calcium Channel Block ers												<u>30d</u>	
	Platelet Aggregation In													Ŧ

NOTE: Products are grouped by therapeutic class. Not a complete list.



Date	Туре	Facility
10/24/2013	Inpatient Aut horization	FREDERICK MEMO RIAL HOSPITAL



Components of a Care Plan



- Patient Narrative
- Social and Family History
- Medications
- Allergies
- Diagnostics/Lab Results
- Vital Signs
- Encounter History
- Assessment and Plan
- Care Coordination Team information
- All care plans must have a compelling need, medication reconciliation and an actionable plan
- Dual sign off by PCP and Local Care Coordinator required to "activate" care plan

Care Coordination Team





Last Updated: 10/28/2014

By: MoniqueAdams, HT

Primary Care Provider

PCP Name: DANIEL H COLLECTOR

Practice Name: MARYLAND FAMILY CARE

PCP Address: 35 E PADONIA ROAD Timonium

MD, 21093

PCP Phone Number: 41068333330

Provider Id: S1900111

Panel Id: MP11100123-L02

E-mail Address:

Care Coordination Team

Regional Care Coordinator: Carefirst RCC

Local Care Coordinator: Lisa,Rose

4436025144

lisa.rose@healthways.com

National Care Coordinator:

Customer Service Rep: Krista Womack

Case Manager:

Responsible Lead as of 10/28/2014 410-724-2573

cheryl.monius@carefirst.com

HTC: Sandra Schaech

410-528-7187

CherylMonius

Sandra.Schaech@carefirst.com

Behavioral Health Case Manager:

Cardiologist: Peter Sabia

301-681-5700

psabia@associatesincardiology.com

Hospice Clinical Contact:

SNF Clinical Contact: Kim Jordan

443-204-4436

Kim.Peters@Genesishcc.com



Total Cost of Care Initiative





PROGRAM RESULTS



2013 Outcome Incentive Award (OIA) Results

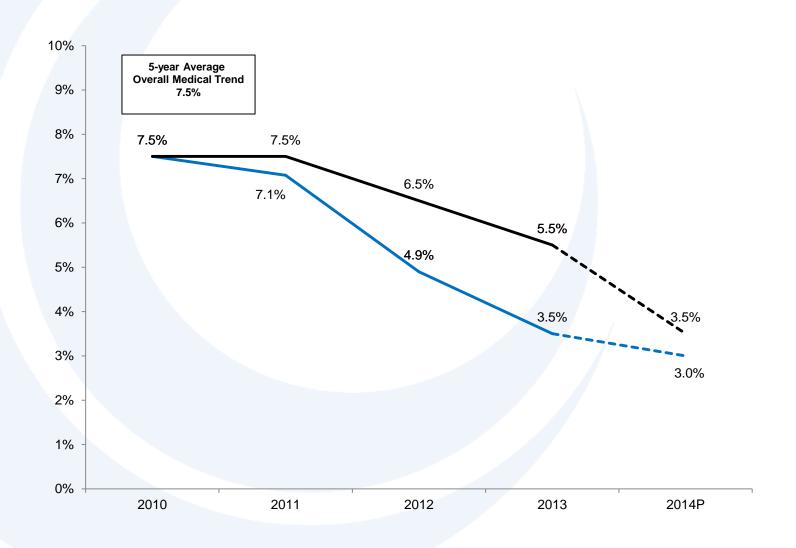


- Of the 291 PCMH Panels participating in 2013, 200 (69%) earned an OIA with an average award of 36 percent.
- Of the 230 panels participating in 2011-2013, 84 (37%) earned an OIA all three years.
- The "winning" panels in 2013 managed their populations' cost to 5.2% below target.
- Based on these results for a third year in a row, the PCMH program is clearly demonstrating that it is contributing to a bend in the cost curve.
 - Overall medical trend is projected to be 3.5% in 2014.

Performance Year	% of Panels Receiving OIA	Average Award
2011	60%	25%
2012	66%	33%
2013	69%	36%

Actual Medical Trend Substantially Better than Target

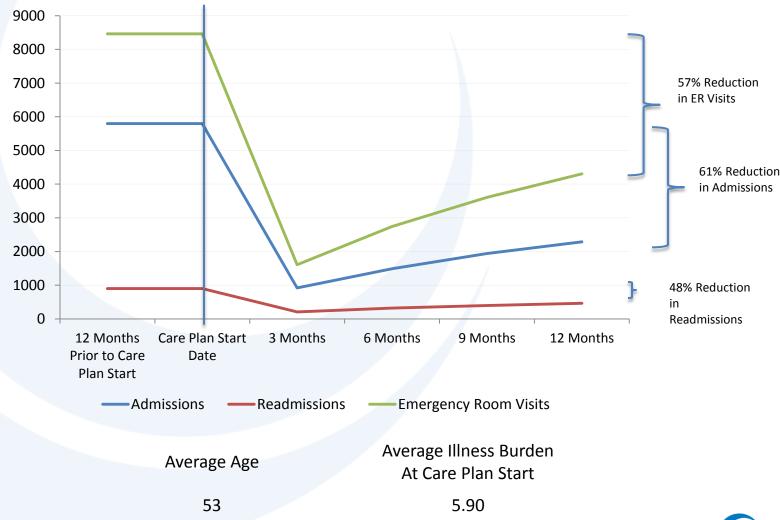




Chronic Care Coordination Program Results



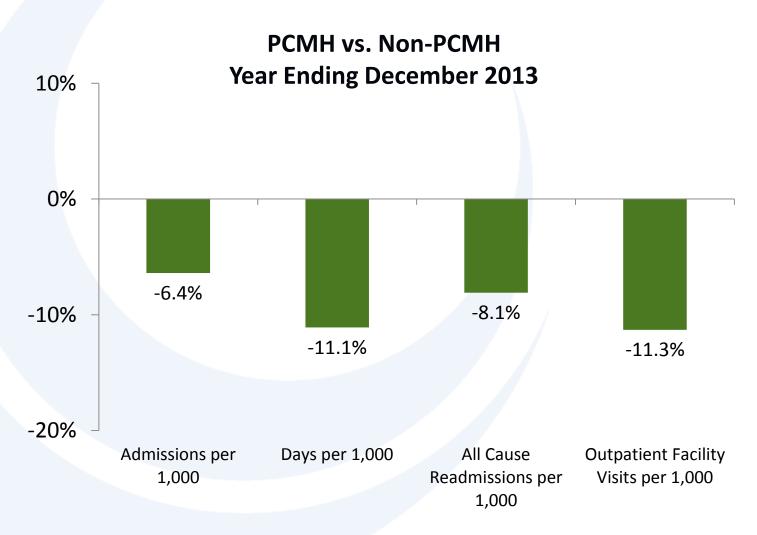
Experience of 11,957 Commercial Members in Care Plans





Measures That Matter





Source: CareFirst Health Care Analytics – PCMH population compared to attributed Non-PCMH PCP population.

Includes data through EOY 2013, paid through March 2014.

Exclusions: Medicare Primary, Catastrophic , TPA, and out of area.





Questions?



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Go (Primary Care) Team! Team-based Care in the Medical Home

Lew Levy, MD, FACP
Senior Vice President of Medical Affairs
Chief Quality Officer
Best Doctors, Inc.



Diagnostic Error Rate Estimates



Expert estimate

10-15% estimate by Arthur Elstein



Second reviews

2-5% of abnormalities are missed by radiology and pathology



Standardized patients

13% of patients presenting with common conditions to clinic (COPD, RA, others) are missed by internists



Look backs

Dissecting aneurysms: 39% delayed diagnosis Cervical cancer: 25-50% of last normal PAP are abnormal on review



Autopsies

10-20% of autopsies reveal major unexpected diagnoses that would have changed the management

Diagnostic Error is Common

40,000 – 80,000 deaths per year in the US



Primary Care



1 in 20 primary care visits involve a preventable diagnostic error; half are potentially harmful



Healthcare Organizations



10 patients are harmed every day in clinics or ERs



1 death every month in healthcare organization



Leape et al. JAMA 288:2405, 2002 Singh et al. BMJ Qual Safety 2014

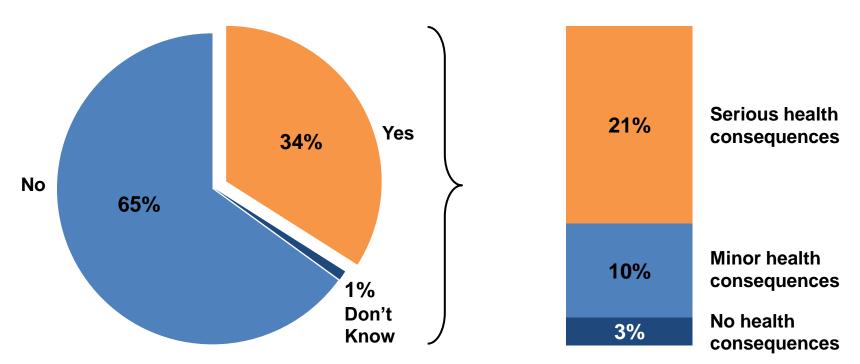


Patients are Seeing the Problem

Has a preventable medical error been made in your own care, or that of a family member?



Did the error have serious, minor or no health consequences?



Kaiser Family Foundation - 2004 - National Survey on Consumers' Experiences with Patient Safety and Quality Information



Initiatives Supporting Change



Institute of Medicine Project: Diagnostic Error in Health Care



Project Description



Evaluate the existing knowledge about diagnostic error as a quality of care challenge; current definitions of diagnostic error and illustrative examples; and areas where additional research is needed



Examine topics such as the epidemiology of diagnostic error, the burden of harm and economic costs associated with diagnostic error, and current efforts to address the problem



Propose solutions to the problem of diagnostic error

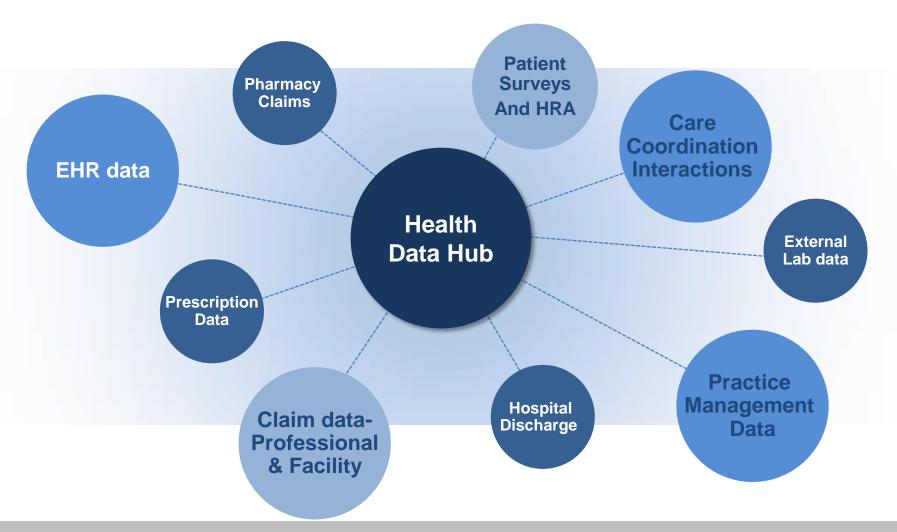


Devise conclusions and recommendations that will propose action items for key stakeholders to achieve desired goals

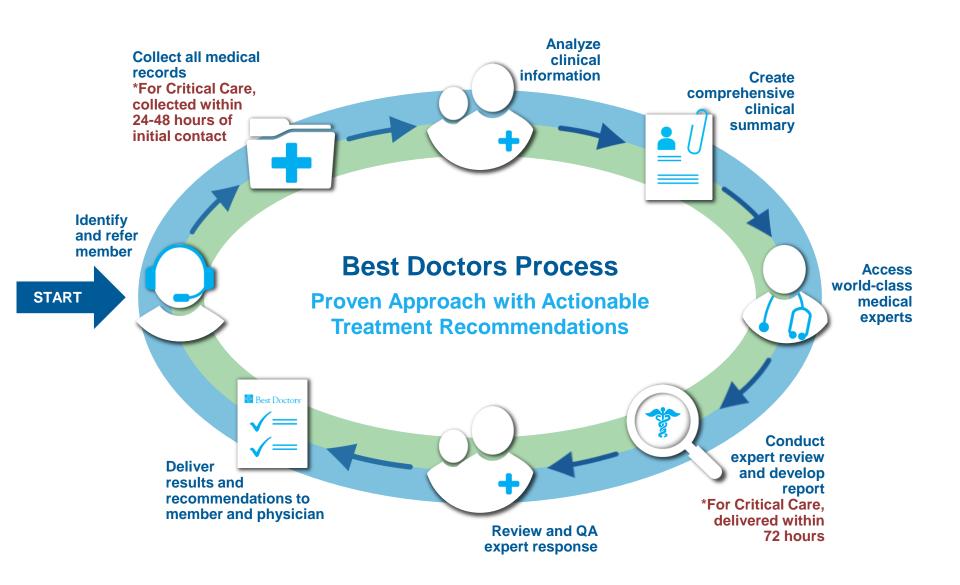


Collect Available Data

Leverages data across the Care Continuum to increase accuracy of patient profile



Local Care Coordinators & Care Managers Leverage Data





INTERCONSULTATION® CASE STUDY – Homozygous Familial Hypercholesterolemia

Clinical History



- 22-year old male with homozygous familial hypercholesterolemia on four lipid-lowering medications, currently undergoing 50% lipid apheresis every two weeks
- Recommended increase in apheresis to 100% every two weeks
- Concerns regarding optimal medical management of hypercholesterolemia and overall lifestyle impact of increasing apheresis

Clinical Impact

- Expert confirmed the diagnosis of homozygous familial hypercholesterolemia
- Recommended a treatment change of replacing apheresis with increasing dosages of lomitapide
- Highly recommended the member stop smoking and meet with dietician/exercise specialist
- Recommended annual stress echocardiogram

\$ Financial Impact

- \$92,000 projected direct cost savings
- Cost avoidance for member discontinuing apheresis and starting medication

Member Testimonial

"I hated the apheresis as it got in the way of me feeling like a normal person. I am so psyched to be done with it!"

Physician Testimonial

"I appreciate this report and I believe it will have a huge impact on the life of my patient."



INTERCONSULTATION® CASE STUDY – Treatment of Ehlers-Danlos

Clinical History



- 13-year old boy with seizures, immune deficiency, chronic pain syndrome, frequent respiratory and sinus infections, recently diagnosed with **Ehlers-Danlos Syndrome**
- Currently on IVIg immunotherapy regimen; weaning off seizure medication
- Review of treatment plan requested for care optimization



- Expert confirmed the diagnosis of Ehlers-Danlos syndrome, complicated by chronic pain, fatigue, sleep disturbance and psychological distress
- Treatment plan change includes reconsideration of IVIg as clinically indicated
- Begin weekly subQ immunoglobulin injections, administered at home, which are better tolerated and maintain more constant immunoglobulin levels
- Consider physical therapy, non-narcotic medications and counseling to manage chronic pain

Financial Impact

- \$9,900 projected direct cost savings
- Cost avoidance by eliminating IV immunotherapy and cost incurrence of immunoglobulin injections

Member Testimonial

"We really appreciated the opportunity to have Best Doctors review our son's case. The report helped us understand what other options we have to help relieve his suffering."

Physician Testimonial

"This is helpful. The member's mother is hesitant to change at this time, as he is doing okay. I will discuss this with her in another month."



Lew Levy, MD, FACP

Senior Vice President of Medical Affairs Chief Quality Officer Best Doctors <u>llevy@bestdoctors.com</u>

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Team-Based Primary Care: Building High Functioning Teams & Measuring Outcomes

Richard Ricciardi, PhD, NP



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Contributors:

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- Diane Cardwell, TransforMED
- Jody Hoffer Gittell, Brandeis Univ.
- Ben Miller, Univ. of Colorado
- Sally Okun, PatientsLikeMe, Inc.
- Ray Palmer, Univ. of Texas Health Science Center
- Eduardo Salas, Univ. of Central Florida
- Ron Stock, Oregon Health & Science Univ.
- Sheri ver Steeg, Mercy Clinics, Inc.
- Melissa Valentine, Stanford Univ.
- Elizabeth Yano, UCLA & VA HSR&D



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- Financial support for this study was provided by AHRQ under contract No. HHSA 290 2010 00004I, Task Order #5.



Purpose and Objectives

Purpose: Provide an overview of research on team-based health care and instruments to measure high functioning teams



Background

- Research on teams is available from other sectors
- Accumulating evidence that effective teams are associated with better patient outcomes
- Increasing recognition that successful primary care redesign efforts (e.g., medical home) will require a high-functioning primary care team
- Since research, evaluation and QI can help advance effective team-based care in primary care, instruments to support these activities are critical
- Growing agreement on attributes of effective teambased care
- Education has similarly been evolving towards interprofessional education

- Developed a conceptual model
 - 12 Constructs grouped into 3 main Domains, plus "Leadership"
- Conducted an environmental scan
 - Reviewed 3296 abstracts + 45 articles suggested by experts
 - Identified 221 potential sources, from which 129 full-text instruments were available
 - » 64 instruments selected to map (related to teams and adaptable to primary care)
- "Mapped" the items in each instrument to the mediators or enablers of team care in the conceptual model
 - Two researchers systematically 'mapped' each item within an instrument to the mediator/enabler constructs in the model
 - Then reconciled by experts in team care
 - Each item could map to maximum of two constructs
- 48 instruments retained after mapping exercise



Conceptual Framework

- Developed and refined through a literature review and with input from the expert panel
- Framework uses an "Input-Mediator-Output-Input (IMOI)" configuration that is iterative and dynamic in nature
 - Inputs: precursors or pre-conditions for teams to exist
 - Mediators: processes that occur within the team, or enablers of effective teamwork; mediators were the focus of this project.
 There are 4 mediator domains in the framework:
 - Cognitive
 - Affective/relational
 - Behavioral
 - Leadership
 - Outputs are the results of effective teamwork in primary care



Conceptual Model of Team Care

Inputs:

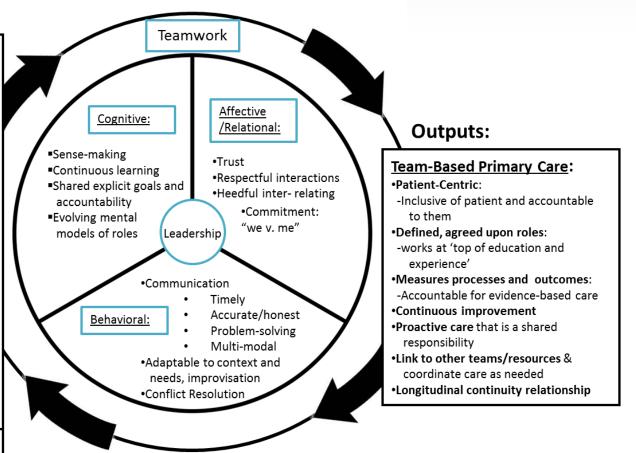
Internal to Organization: Leadership:

- -inclusive
- -psychological safety
- •Team composition:
- -size
- -diversity of ideas
- -diversity of skills
- -diversity of knowledge
- -prior training/experience
- -turnover/stability
- Patient population needs
 -(demand & workload)
- •The "Built" environment (space and co-location)
- •QI Infrastructure
- -Health IT capacity
- -Time for reflection & conversations
- -Internal expertise with a specific QI method
- -External expertise: QI consultants or practice facilitators

External to Organization:

- Local Context: job market, workforce
- •Financing/Payment Models
- •Health Policy Environment (e.g. licensure policies)

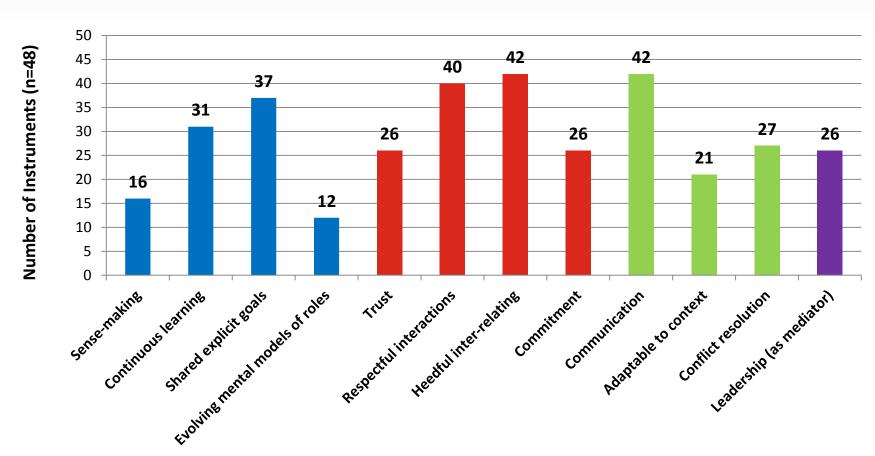
Mediators:



Shoemaker SJ, Fuda K, Parchman M, Schaefer J, Ricciardi R. A Review of Instruments to Measure Communication in Team-Based Care. Podium Presentation. International Conference on Communication in HealthCare. Montreal, Quebec, Canada. October 1, 2013.



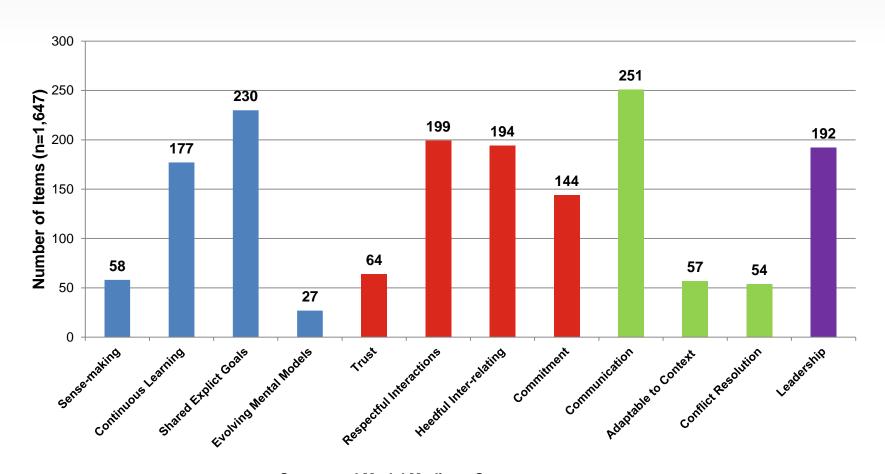
Number of Instruments That Map to Each Construct



Conceptual Model Mediator Constructs



Number of Individual Items That Map to Each Construct

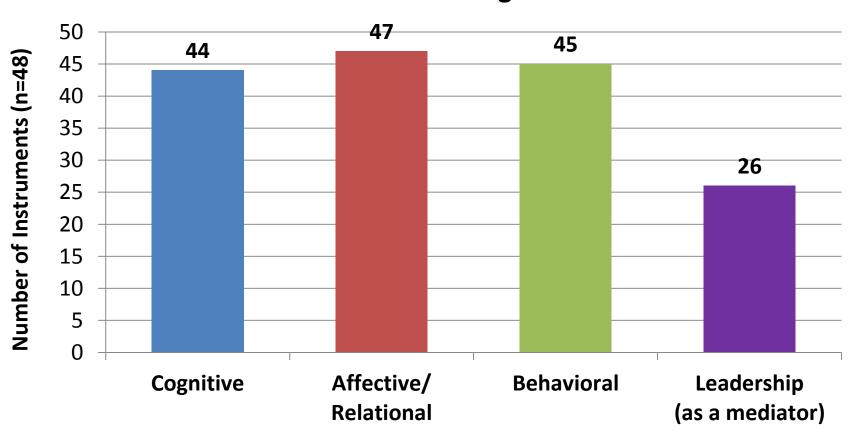


Conceptual Model Mediator Constructs



Results: Instrument Level

Number of Instruments Measuring Each Mediator Domain

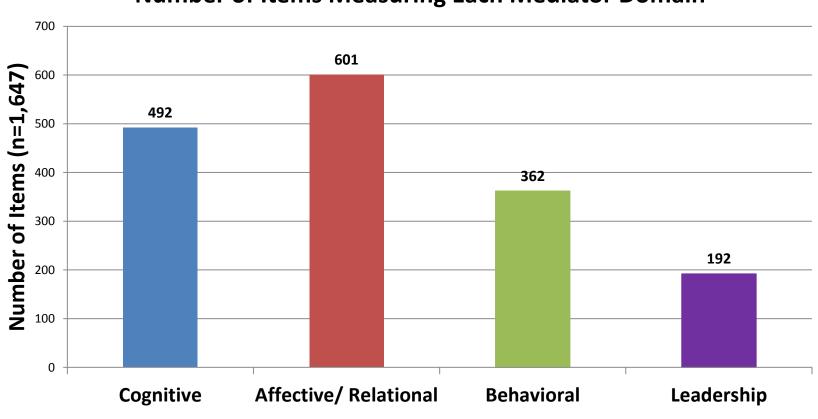


Conceptual Model Mediator Domains



Results: Item Level

Number of Items Measuring Each Mediator Domain



Conceptual Model Mediator Domains



AHR Discussion

- Majority of instruments were from health care, though some from other sectors may be useful to assess effective team-based primary care
- Some instruments will require some adaption (e.g., wording changes) in order to use in primary care setting
- Most instruments address multiple Conceptual Model constructs, but with differing degrees of emphasis
 - None measured all of them
- Distribution of instruments and items across constructs and domains varied only slightly



Gaps in Measurement

- Highlights of Key Gaps:
 - Need to incorporate <u>patient perspective</u> into teambased primary care assessments, although more conceptual work is needed before instrument development occurs
 - Address measurement challenges associated with aggregating at the <u>unit-level</u> from individual clinicians, particularly when there are few clinicians in a practice
 - Support for non-researchers who wish to use the instruments by providing guidance and training (e.g., how to approach, use and interpret results)

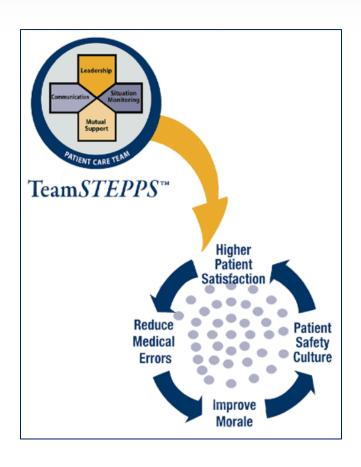


Publish a Web-Based Atlas of Instruments

- A searchable database of 48 instruments to measure team-based primary care
 - Can search instruments on key characteristics
- A summary for each instrument is provided
- A resource to support measurement of attributes of effective teamwork to ultimately advance and improve team-based care primary care
- Coming soon to ahrq.gov (Spring 2015)



AHR Thank You



AHRQ's Mission:

To produce evidence to make health care safer, higher quality, more accessible, equitable, and affordable, and to work with HHS and other partners to make sure that the evidence is understood and used.



SUPPLEMENTAL SLIDES



Primary Care TeamSTEPPS®





Building on Key Principles

Team Structure

Delineates fundamentals such as team size, membership, leadership, composition, identification and distribution

Leadership

Ability to coordinate the activities of team members by ensuring team actions are understood, changes in information are shared, and that team members have the necessary resources

Situation Monitoring

Process of actively scanning and assessing situational elements to gain information, understanding, or maintain awareness to support functioning of the team

Mutual Support

Ability to anticipate and support other team members' needs through accurate knowledge about their responsibilities and workload

Communication

Process by which information is clearly and accurately exchanged among team members

Team Structure

 Multi-Team System For Patient Care

Leadership

- Effective Team Leaders
- Team Events
- Brief Checklist
- Debrief Checklist

Situation Monitoring

- Situation Monitoring Process
- Cross Monitoring
- STEP
- I'M SAFE Checklist

Mutual Support

- Task Assistance
- Feedback
- Advocacy and Assertion
- Two-Challenge Rule
- CUS
- DESC Script
- Collaboration

Communication

- SBAR
- Call-Out
- Check-Back
- Handoff
- "I PASS THE BATON"



Why Teamwork is Important in Primary Care

- The majority of medical errors are the result of health system failures rather than poor clinician performance
- Teamwork is essential in caring for patients with multiple comorbidities
- Teams of experts and support staff are necessary for coordination and applying 21st technologies to achieve patient-centered care





AHRA Questions?



Go (Primary Care) Team! Team-based Care in the Medical Home

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